



February 2, 2018

Dear Zhou,

Interface Performance Materials, Inc. remains committed to supporting our customers with innovative and highly-engineered products by providing a broad product portfolio to support a diverse base of applications. As part of that commitment to you, we also make it a priority to do everything in our power to keep costs, and thus prices, down.

We tried our best to mitigate cost increases following your partial price increase in 2017. Unfortunately, the variables that led to last year's increase (i.e. transportation, labor and raw materials), have in fact continued as issues. Regrettably, we are now increasing prices on the balance of materials that were not adjusted in 2017.

The price increase will be effective on all orders placed after February 2, 2018, and with confirmed shipped dates after March 15, 2018. These products will be increased per the percentage denoted in the Price Increase Schedule attached to this announcement.

IPM is committed to maintaining a long-term, industry leading, global organization because only then can we continue to offer the innovative products and full-service engineering and technical support that you trust us to provide.

Thank you again for your business and for your understanding in this matter. If you have any questions, please contact your Interface Sales Representative.

Jon Preston

Global Director, Material Sales
Interface Performance Materials, Inc.